

The 7 Questions You Must Ask Yourself Before You Lead Your Next Meeting And The One Question That Will Separate Success From Failure

The problem with most meeting agendas frequently starts with the lack of even having one. Most groups are great at 'talking' but few truly excel at committing ideas to action. Fewer still can do it quickly and effectively.

"I've been in meetings where, at the end, participants are asking themselves why they were even there" says Jerry McNellis, Founder of The Compression Planning Institute and author of Exploding the Meeting Myth. "Most meetings are held for sharing information. Those that are actually held for the sake of accomplishing something are typically done poorly. It's not that people are dumb, it's just that they aren't asking the right questions prior to calling a meeting."

Jerry provides an insightful interview full of practical ideas. He'll tell your audience:

- Why email shouldn't be used to invite people to most meetings
- How to lay the foundation for a successful, quick meeting
- How to get people excited about implementation before a meeting even starts
- Why who is participating is frequently more important than what is being worked on
- The single most important questions that will keep your meetings on track

Jerry McNellis has shared his Compression Planning techniques with individuals all over the world. He developed Compression Planning and the Executive Decision Making System to cut through all of the wasted time spent in meetings. He's a sought after professional facilitator and instructor and has been running the Compression Planning Institute for the past 30 years.

To get more information about meetings that produce guaranteed results, call Jerry at 724-746-1220.

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